

WW II: Doubled

1974: Up 4.9%

1982: Up 7.6%

ISBN: 978-0-7879-7584-5

allbusiness.com/specialty-businesses/non-profit-businesses-non/164170.html

See also: 2into3.com/news/Fundraising%20in%20a%20Cold%20Climate.pdf



Penn



Definition: Library

Trustees

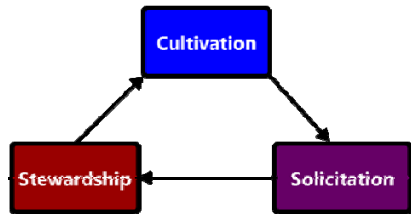
Associated Nonprofits

Friends

Foundation

Book Festival

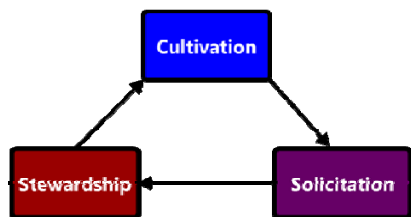
The Fundraising Cycle



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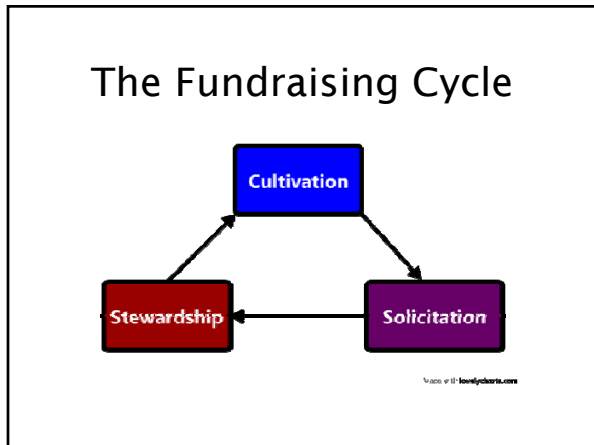


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Dear [name]:
You. You. You. You. You. You. You. You.
You. You. You. You. You. You. You. You.
You. You. You. You. You. You. You. You.
Yes, you. You. You. You. You. You. You.
You. You. You. You. You. You. You. You.
You. You. You. You. You. You. You. You.
You. You. You. You. You. You. You. You.
You. You. You. You. You.
Sincerely,
[Signature]
[Name] [Title]
P.S. You. You. You. You. You. You. You.
You. You. You. You. You.
